2019 IMPACT REPORT





LEADERSHIP

2019 LEADERSHIP TEAM

Terryl Brumm
President & CEO

Jackie West
Vice President of Finance

Jean-Paul Bigirindavyi
Vice President of Operations

Shannon Mattson
Vice President of Development & Communications

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Manuel Robledo Target

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Tom Schnack Retired, Ecolab

Rich Stanek
In transition – previously Sheriff,
Hennepin County Sheriff's Office

Mark Stonacek Cargill

Ryan Tanke
Minnesota Timberwolves

A NOTE FROM OUR CEO

Fiscal Year 2019 closed with good momentum and the announcement of two new Club sites in Richfield to open in fall 2019.

We have seen a strong and growing demand for services in the community. BGCTC's executive leadership team and board of directors recently determined an innovative 2025 strategic plan to move forward in our goal to magnify the Clubs' impact for kids and teens in the Twin Cities, with every Club member on track to graduate high school with a plan for the future. Expanding our program locations will remove transportation barriers and serve communities where there is proven need.

As we begin a new decade, this is an exciting time for our organization. With your help, we are expanding our reach with high-quality, impactful programs to magnify the Clubs' impact for kids and teens in the Twin Cities. We are building strategic partnerships and developing innovative approaches to fundraising to support our plan for continued growth.

Over the past year, BGCTC heightened Diversity, Equity, and Inclusion (DEI) practices. We created a new board committee to address DEI as a shared value and priority. We have also expanded opportunities in our teen programming to elevate youth voice and advocacy for systems change.

We are grateful for your support and your passion for helping young people reach their full potential. Our work of preparing ALL youth for successful futures would not be possible without our generous donors, board members, staff and volunteers.

From our kindergarteners to our high school seniors, Club kids and teens are reaching for success and finding it!

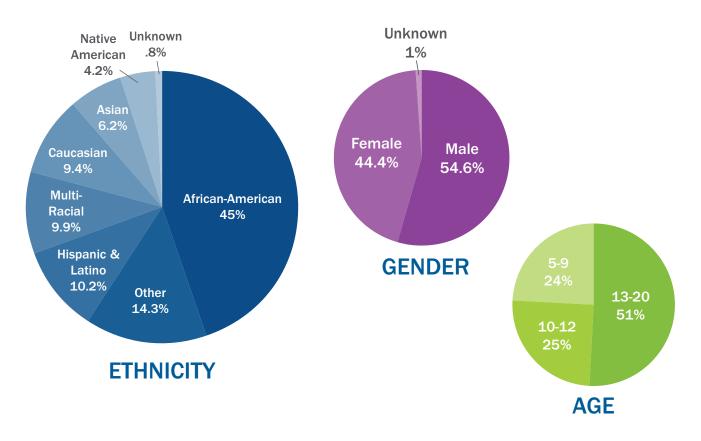
Terryl Brumm
President & CEO

SIII & GEO

Our mission: to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

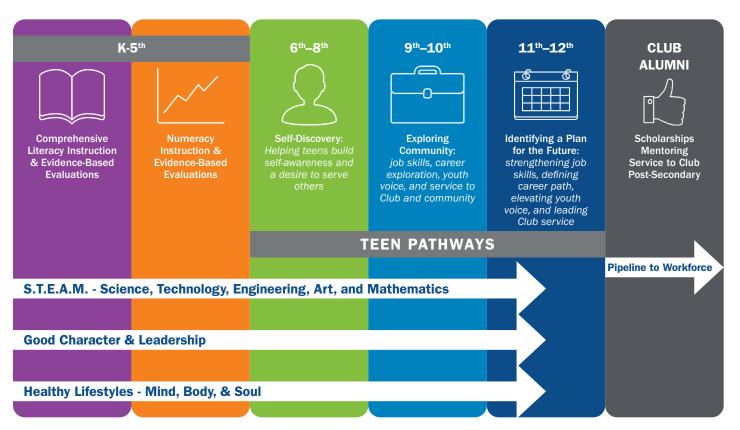
WHO WE SERVE

In 2019, we served 7,763 youth at 8 Twin Cities Club locations and Voyageur Environmental Center in Mound.



OUR PROGRAMS

Creating opportunities for success from Kindergarten to post-secondary



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ACADEMIC SUCCESS

BGCTC'S Academic Success strategy assists young people TO BECOME LIFELONG LEARNERS and do well in school, providing youth opportunities for educational enhancement, career exploration, and augmented learning in literacy, finance, arts, and technology. In 2019, BGCTC provided more than 5,500 youth with academic enrichment, homework help/tutoring and career exploration activities to increase school engagement and performance, and to prepare youth for post-secondary success.

LITERACY PROGRAM / Through our work in this program over the last three years, we are seeing that with focused literacy support, members are making gains to be reading by 3rd grade. We have also learned that the pace of progress is individualized. Data-informed instruction has helped guide our staff to make adjustments along the way to best support the needs of program participants. In 2019, 397 K-3 youth participated in the Literacy Program to improve reading and comprehension skills. An additional 237 youth in grades 4-6 assessed as below grade level in reading also participated in the program. Fall to spring (2018-2019 school year) results showed positive gains at all age levels: 271 K-6 students had fall and spring scores, 247 (91%) made gains in cumulative test scores.

STEAM PROGRAMS / 1,495 youth participated in STEAM (Science, Technology, Engineering, the Art & Math) programs. Hands-on activities with real-world applications increase creativity, critical thinking, decision-making, and problem-solving skills.







HEALTHY LIFESTYLES

BGCTC's Healthy Lifestyles strategy develops young people's capacity TO LIVE HEALTHFULLY by educating youth about fitness, nutrition and smart health decisions. Activities focus on instilling positive conflict resolution techniques, encouraging positive behaviors, setting personal goals, and building resistance skills that nurture and strengthen kids' minds and bodies.



135,000

nutritious meals and snacks were served to Club members



1,390 oth participated in fi

youth participated in fitness and social recreation programs



60%

of Club members ages 9 and older reported getting at least one hour of physical activity five or more days per week







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GOOD CHARACTER & LEADERSHIP

BGCTC has achieved positive results to ensure our youth and teens are prepared for success in school and life. Good Character & Leadership programs inspire youth TO BE ENGAGED by providing character, leadership, and service-learning opportunities to Club members. Outcome-driven programs coach youth to develop planning and decision-making skills by supporting and influencing their Club and community.

IN 2019:

- 64% of youth surveyed volunteered in their local Club and/or in their community at least once a month
- **86**% of youth surveyed reported they spent time on projects with other people to help the community
- 89% of youth surveyed believe they can make a difference in their community





YOUTH VOICE AND LEADERSHIP

Club House Committees provide an opportunity to connect teens with our board of directors. Teens and Club staff facilitate discussions with board members around key youth issues six times per year, and work with board members to plan and implement community service projects. For example, in August 2019. 58 Club teens and board members packed 2.800 meals at Feed My Starving Children, raising \$6,000 for BGCTC and FMSC. Through Club House projects, teens gain experience in identifying and researching needs within their Clubs and the greater community and build character and leadership skills through hands-on group projects. Teens learn that they can make a difference by taking action to serve community needs.

TEEN PATHWAYS

Teen Pathways is designed to connect young people to the opportunities they need—and deserve—in order to become productive, caring, and responsible citizens. The program encompasses all aspects of post-graduation planning including academic goal setting, making appropriate preparatory curriculum choices, interest and skills assessments, exposure to post-secondary options, industries and careers, and linkages to adult mentors in their fields of interest. This unique, overarching program strengthens teen engagement and workforce development.

TEEN PATHWAYS ACHIEVED POSITIVE RESULTS IN FY19. OF THE 3,477 TEENS WE SERVED:

- 149 completed Find Your Fit (exploration of teens' abilities, talents, and career interests)
- 296 completed Goals for Graduation (academic goal setting)
- 390 completed Job Ready!/Career Launch (job skills/job search techniques, career exploration, and mentoring)
- 565 completed Money Matters (financial literacy)
- 211 youth completed STEM-related training (digital skills, robotics, IT certification, and more)
- 25 Career Day events were held in partnership with local business professionals
- **185** teens secured a job/internship/apprenticeship
- 197 OF 201 (98%) of Club seniors graduated from high school with a plan for the future







VOYAGEUR ENVIRONMENTAL CENTER

Voyageur's overnight and day camp sessions instill an appreciation for nature and give youth a chance to experience how to be both leaders and valuable group members. Outdoor recreational activities include swimming, fishing, canoeing, nature hikes, and a variety of curriculum-based courses in outdoor survival and environmental education.

Experiencing nature first-hand helps young people understand their own impact on the planet while promoting the development of more abstract senses of self that may not have a chance to flourish in a traditional classroom or within our participants' typical urban settings. Through Voyageur outdoor education, youth develop awareness and skills for their everyday lives.

IN FY19:

- 5 residential camp sessions for Club youth were held during the summer
- 409 youth participated in residential or day camps during the summer
- 100 youth attended summer residential camp for the first time
- 4 Club teens served as Counselors in Training
- 260 Club youth participated in environmental programs during the school year
- 834 youth from other organizations/schools participated in environmental education/camp programs year-round







2019 YOUTH OF THE YEAR

Anaa Jibicho, Mt. Airy Club

Recent Club graduate Anaa is an excellent example of a young man finding his way and striving to achieve his full potential. An active Club member for 12 years, Anaa participated in the Teen Pathways program and represented Boys & Girls Clubs of the Twin Cities as our community outreach intern. Anaa found positive role models in the Club staff, and he says his engagement in Club programs allowed him to overcome adversity and achieve his goals.

After being named the 2019 BGCTC Youth of the Year, Anaa went on to win the Minnesota Youth of the Year and the Midwest Youth of the Year titles and scholarships. He participated in the Boys & Girls Clubs of America national competition in Washington, D.C., an opportunity that aims to foster a new generation of leaders, fully prepared to live and lead in a diverse, global, and integrated world economy. Anaa is now attending Pomona College in Claremont, California on a full-ride scholarship.



"The Club is a place where you can learn who you are and who you want to be.

It allows you to make mistakes in order to become great."

-Anaa Jibicho, 2019 Youth of the Year

SPECIAL EVENTS



FOR THE KIDS! | OCTOBER 12, 2018, U.S. BANK STADIUM

For the Kids! is our largest annual fundraising event, and this year's Benefit was quite the party! Almost 600 guests enjoyed cocktail hour, games, and a silent auction in the Hyundai Club before walking down to the field for dinner and our program, which featured speeches from Minneapolis Mayor Jacob Frey, 2018 Youth of the Year Heaven Cunningham, and East Side Club alumna Paris Yarbrough. Guests were able to see programming in action as we recreated a literacy classroom at the venue. K-3 members led guests through literacy activities and handed out gold star stickers to those who participated.



SPRING THAW | MARCH 9, 2019, ARIA

We kicked off the spring season with a Spring Thaw Gala at ARIA in Minneapolis. This event is presented by our Associate Board, who work each year to promote engagement and awareness of our mission with young professionals in the local community. We raised \$60,000 for the Boys & Girls Clubs of the Twin Cities



KIDS IN THE CITY | JUNE 11, 2019, TARGET FIELD & FULTON

Kids in the City was a success again this year, raising over \$100,000 for the Clubs. Nearly 300 supporters gathered at Fulton Brewery for a tailgate party and silent auction before joining the 80 FOX Sports North All-Stars to watch the Twins battle the Mariners at Target Field. The Twins made the night memorable with a come-from-behind win and multiple home runs!

KNICKER OPEN | JULY 15, 2019, GOLDEN VALLEY COUNTRY CLUB

Our 2019 Knicker Open was a wonderful day of fun and fundraising. Through 27 years of the Knicker Open, golfers and sponsors have contributed well over \$1,000,000 to our programs. The generosity of our supporters makes it possible for Club kids and teens to dream big and achieve success!



GRAND SLAM DINNER | AUGUST 21, 2019 THE CAPITAL GRILLE

With the help of our guests and sponsors, we raised nearly \$90,000 to help fund our Clubs and support our youth programs. We give a huge Thank You to the Minnesota Twins for giving their time to make this event a spectacular success, and to our generous sponsors for their gracious support of our kids and our mission.



GREAT FUTURES FAIR | APRIL 2, 2019, JERRY GAMBLE BOYS & GIRLS CLUB

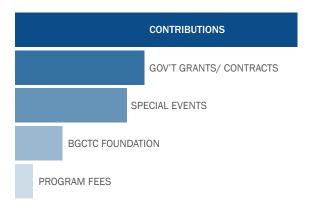
BGCTC held a Great Futures Fair for 200 Twin Cities teens; 45 vendors from corporations, trade associations, organizations, and post-secondary institutions attended the event. Teens had the opportunity to make connections with professionals from across the Twin Cities with potential for education, job or internship acquisition.



2019 FINANCIAL INFORMATION

REVENUES

Contributions	\$2,442,912
Gov't Grants/Contracts	\$1,122,091
Special Events	\$997,221
Boys & Girls Clubs of the Twin Cities Foundation	\$419,607
Program Fees	\$133,561
Other	\$21,762
Total Revenues	\$5,137,154



EXPENSES

Program Services	\$3,922,382
Administration	\$587,472
Fundraising	\$604,380
Total Expenses	\$5,114,234



ASSETS

Cash & Cash Equivalents	\$288,248
Receivables	\$71,053
Pledges & Grants Receivable	\$755,162
Prepaid Expenses	\$61,926
Net Property & Equipment	\$10,927,831
Total Assets	\$12,104,220

LIABILITIES

Accounts Payable	\$334,159
Accrued Liabilities	\$206,149
Deferred Revenue/Advances	\$260,750
Mortgage Payables	\$608,031
Lines of Credit	\$317,211
Total Liabilities	\$1,726,300

TOTAL LIABILITIES & NET ASSETS

Beginning Net Assets	\$11,113,864
Change in Operating Net Assets	\$22,992
Change in Non-Operating Net Assets	(\$758,936)
Total Net Assets	\$10,377,920
Total Liabilities & Net Assets	\$12,104,220

OUR SUPPORTERS

\$50,000+

3M Foundation

21st Century

Best Buy Foundation

Mark Bergman

Boys & Girls Clubs of America

Cargill

Jerry & Diane Carlson Family Foundation

Cub Foods

Fox Sports North

General Mills Foundation

Kowalski's 4 Kids Foundation

Allen & Kathleen Lenzmeier

Lenzmeier Family Foundation

Mall of America

Minnesota Alliance of Boys & Girls Clubs, Inc. Minnesota Department of Employment and

Economic Development

Minnesota Timberwolves Fastbreak Foundation

Otto Bremer Trust

Richard M. Schulze Family Foundation

Target Foundation WEM Foundation

Weinert Family Foundation

\$20,000-\$49,999

Allianz Life Insurance

Fred C. and Katherine B. Andersen Foundation

Best Buy

Jerry & Diane Carlson

Carolyn Foundation

City of St. Paul

Ecolab Foundation

Greater Twin Cities United Way

Heart Of The City Race

Hillswood Foundation

Koch Companies

Michael & Susan Martiny

Minnesota Twins

Whitebox Advisors

Mabeth Neslund Trust

Thomas and Holly Roos

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United Health Foundation

United Way of Greater Atlanta

Linda & Pastor Velasco

Minnesota Cable Communications Association

Morrissey Hospitality

\$10,000-\$19,999

3M Sales Force

Hugh J. Andersen Foundation

Bell Bank

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Kevin & Jennifer Berg Family Fund

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Buffalo Wild Wings City of Minneapolis

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Truist

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Your Cause, LLC

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Affinity Plus Foundation

Anonymous

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Dana Pollard

RBC Foundation

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Paul Berg Eric Berglund Randall Betcher Roshan Bhakta Big Time Sports Lauar Blomberg

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Carmen Borgeson

Barbara Breu Russell Bridges Donald Brooks Flizabeth Brown Jessica Brovles

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Nordson Corporation Foundation

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Charles and Kathryn Cunningham Foundation

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Allyson Hartle Gary Hegenes

Bill Hickey

Karen Holcomb

Enterprise Holding Foundation Steve Holmquist

Steven Holmquist House of Hope Presbytarian Church

Bryan Hughes Hull Family Fund Huss Family Fund Stephen Iverson Greg Iverson

Kenneth & Marie Iverson

Jackley Family Fund

Darren & Terry Jackson Foundation

Wendy Jezarian Neel Johnson Richard Johnson

Beverly Johnson-Anderson

KPMG

Keith & Karen Kaestner Fund Kinder Morgan Foundation

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Kwik Trip

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Delores Levin

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Dale Lindquist

Jason & Catherine Lipinsky Charitable Fund

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Matthew Lodes

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Kimberly Peterson in Memory of Bud Schoening

Plastic Products Co
Pratt Industries

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Margaret Rivers Fund

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Nora Roberts Foundation
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Thomas Schloer

Thomas Schmelz & Debra Dalbec Fund

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TJ Sheldon

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Christopher Toppin

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United Way Manny Villafana

Walmart Community Grant

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Jennifer Allen

Susan Anderson

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Connie Apple

Mark Arriole

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Avionte LLC

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Kyle Behrendsen

Jesse Bengston

Katy Bennewitz

Eileen Bergren

Marvin & Sharon Bookins

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Jacob Brundberg
Darrell Butterwick

Billi Jo Carpenter

Jennifer Christianson

Derek Clement

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Mario Coletta

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Patrick Dooling Lorie Faker

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Kelly Huntington Alex Jacoby

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Rachel & Evan Kelash-Schroeder

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Lisa Lewis

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Katie & Rob Loftus

Michela Lopesio - Tony David

Dave & Kay Lund

H William Lurton Foundation

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\$250-\$499 Melissa Wikstrom

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Willis Foundation

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Kristin & Nick Giglio-Swaim-Paquette

Mary Sue & Paul Godfrey Benjamin Goodman Adelmo & Aleiandra Gracia

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Donnelle Grover
Jenny Guldseth
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Patrick Haney
Amy Harrison

Jennie Hartmen John Henen

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Everett Klosterman Christian Klun

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Dianne Lubansky
Jerald Lubansky
Brian Mallaro
Christina McCabe
Edwin McCarthy
Laurie McGinnis
Lisa & Chris McKeown

Andrew Merrill Cindy Meyers Margo Mickelson Mightycause

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Erik Olson

Margaret Redmond

Amy Roberts Michele Roepke Peter Rogers Jill Rogers

Sandy Rubenstein Rene Rushdy Kristin Sanford Kevin Schleif

Liz Schoenecker Bret Schothorst Ryan Schutz Laura Secord James Sheeley

> Troy Short Robert Smiley Roger & Jeri Smith

in Honor of Jeff & Linda Noddle

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Troy Tonnessen
Treasure Island
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Mahoney Ulbrich
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Marshall Wade Rob Warland Amanda Webster Todd Werner Jeff Wessels

Todd Wetrosky
Kent White
Kevin Witt
Eric Zorn

\$100-\$249

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Charles Berens John & Susan Bell Jared Benson Kelsev Beeler Jared Bickler Chris Bixbv Gary Bluem in Memory of Joann Wildman Robert Bolz in Memory of Andrews Allen Colleen Bonnevile Erik Borgstrom Donald Boroff Traci & Fric Bower-Lebida James Braash Sera Brill in Honor of Jeff & Linda Noddle Cindy Brooks Tyler Brown Stefanie Bryce-Wernsman Beth Burke Jack Butler Cafe Trio Samara Calderon Sarah Calhoon Elanor Capesius Arne Carlson Brian & Jonica Carr

Molly Carson Walter Carthy Carol Cast Jake & Kendall Caufield-Valley Robert Christianson Jr in Memory of Bud Shoening Nancy Cincotta Chris Claude Mike Coffev Andy Cohen Joan Cole Sheila Colgan Ben & Mykenna Collins/Yesnes Cheryl Cooper in Honor of Jeff & Linda Noddle Dorpha & Michele Copeland Jeanne Corwin Benjamin Costello **Brent Cottington** Kathleen Curran Katie & Ryan Curran-McNamara Brian Curry John & Matthew Cutshall Susan Dammen in Memory of Joann Wildman Dennis Davie Jeremy Debruzzi

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